

Kaba Saflok and INNCOM Partner to Deliver Security, Reliability for the Sheraton New York Times Square Hotel

Kaba and INNCOM Leverage Long-Term Partnership to Provide Enhanced Guest Experience, Safety, and Savings with Integrated RFID Electronic Locks and Advanced Energy Management



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MONTREAL, QC, CANADA – June 12, 2013 – Kaba, the provider of Saflok™ and ILCO™ electronic locks, announced today that it worked with long-term partner INNCOM to provide secure, reliable RFID electronic door locks seamlessly integrated with guest energy management for the Sheraton New York Times Square Hotel. Saflok's Quantum RFID electronic locks were deployed as part of the INNCOM network throughout the hotel's 1,400 rooms. [Click here](#) for information on Kaba electronic locks.

The Sheraton New York Times Square Hotel leveraged the Kaba – INNCOM partnership to create more reliable guest security, satisfaction, and cost savings. Saflok's Quantum RFID electronic guest door locks are an integral part of the property's \$150 million renovation. The locking system integrates seamlessly with the INNCOM network to provide online locking features and enhanced energy savings without the need for an additional communications backbone.

Sheraton New York Times Square Hotel relies on reliable, secure Saflok RFID technology to future-proof its investment "We incorporated state-of-the-art reliable security technology and services for our guests in our floor-to-ceiling transformation," says Mark Sanders, general manager for Sheraton New York Times

Square Hotel. "We value the reliability of the latest RFID guest locking systems and introduced the system as we rolled out the first phase of our guest room renovations." Quantum RFID locks communicate to each room's thermostat. When guests exit, the air conditioner or heater is automatically reset to a pre-configured level. "This saves the hotel money without compromising our guests' comfort or security," says Sanders.

Kaba's long-term relationship with Sheraton New York Times Square Hotel keeps guests secure

"Sheraton New York Times Square Hotel is a long-time Saflok customer that called us when it wanted to upgrade to reliable RFID locks," says Kerry Hirschy, senior vice president of sales and marketing for Kaba Hospitality. "Since our Saflok Quantum door locks communicate bi-directionally with INNCOM's thermostats for personalized guestroom comfort, it was a perfect solution for the property. The hotel's staff centrally monitors and controls the two online systems that share one backbone. In this case, high-tech provides safety and savings on infrastructure costs." Hirschy noted that RFID keys are very reliable and not susceptible to demagnetization, which was an important benefit for Sheraton New York Times Square Hotel.

Online monitoring delivers enhanced reliable guest security

Saflok's System 6000 online capability enhances Sheraton New York Times Square Hotel's security management. If a guest's door is left ajar for a specific length of time, the Saflok Quantum lock sends a signal via the INNCOM backbone software that generates an alert at the front desk. Alerts are also sent to the security staff via email or SMS to investigate. "The Sheraton New York Times Square Hotel places a high priority on its guests' safety, and Saflok meets this requirement beautifully" says Hirschy.

Going to HITEC 2013 in Minneapolis? Visit booth 1101 to meet with Kaba's team for a demonstration of the secure, reliable Saflok and ILCO locking solutions.

About the Sheraton New York Times Square Hotel

Situated in the heart of Times Square, the Sheraton New York Times Square offers a perfect combination of comfort, convenience and Manhattan style. With 1,781 newly renovated rooms, the hotel appeals to vacationers and business travelers alike, with amenities such as the welcoming Lobby Lounge and convenient Link Café, a state-of-the-art Sheraton Fitness Center programmed by Core Performance, the casual Hudson Market restaurant and 44th Floor Club Lounge with panoramic views of Manhattan. The hotel recently underwent a \$180 million top-to-bottom renovation, which included a complete redesign of the guest rooms, to incorporate a sophisticated look with a contemporary touch and elegant feel. With 60,000 square feet of flexible meeting space, including the Metropolitan Ballroom and the Executive Conference Center, the hotel is an ideal location for business meetings and functions from three to 3,700. More information: www.SheratonNewYork.com.

Kaba, Saflok, ILCO

Kaba is a globally active, publicly traded security corporation. With its "Total Access" strategy, Kaba specializes in integrated solutions for security, organization, and convenience at building and information access points. Kaba is also the world market's number-one provider of key blanks, key cutting and coding machines, transponder keys, and high-security locks. It is a leading provider of electronic access systems, locks, master key systems, hotel locking systems, security doors, and automatic doors. www.kaba.com and www.kabalodging.com

Saflok joined Kaba in 2006. Saflok is a market innovator with 30 years of experience designing, manufacturing, and distributing electronic locks and systems. Its solutions are installed globally in the hospitality, lodging, multi-housing, and commercial markets. Saflok is committed to delivering best in class solutions that help properties achieve improved operations and reduced costs. www.saflok.com

ILCO is a division of Kaba. The ILCO brand is known worldwide for electronic locks that offer exceptional quality and technology innovation at competitive prices. ILCO is also a leader in key blanks, automotive transponder technology, key cutting/duplication machines, and brass replacement cylinders. www.ilcohospitality.com