

SAFLOK™ and INNCOM Introduce New RF Interface

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MADISON HEIGHTS, MI | Two long-time hospitality industry giants—SAFLOK™ and INNCOM International Inc.—announce a strategic alliance today. The collaboration has yielded a new radio-frequency (RF) interface for energy management.

Hyatt Regency Chicago, a four-diamond, 2,019-room hotel in the heart of the downtown, just off the Magnificent Mile, is the first property to adopt this new interface. An existing SAFLOK customer, Hyatt Regency Chicago is updating from the SAFLOK MT™ (multi-technology) locks to SAFLOK's Quantum™ ädesē™ locks and installing energy management thermostats with an RF interface.

The new RF interface provides a cost-effective energy-management solution by allowing the lock and thermostat to communicate without the need for an infrared (IR) backbone. This integration allows the hotel to use the door lock to communicate via RF to the thermostat every time the door is opened, resulting in improved energy management and a reduction in operating expenses for the property. With the new SAFLOK and INNCOM collaboration, the RF interface provides a very cost-effective retrofit application.

"We decided to upgrade to RF technology at this hotel for installation flexibility," said Kerry Hirschy, senior vice president of sales and marketing for Kaba Lodging Systems. "We have a lot of experience with the IR interface, and now we are moving to RF to build on what we know and enhance our product offerings to the market."

According to INNCOM VP of Sales and Marketing John Tavares, INNCOM now offers an RF based platform for temperature and lighting control, energy management, and other applications in addition to its other wireless and wireless application solutions in order to provide hotels with even better room automation and property-wide communications and in-room controls.

"RF technology provides hotels such as Hyatt Regency Chicago with the ability to operate in a wireless environment, and that is so critical today for improving on energy costs and improving enterprise communications," Tavares said. "Without having to compromise on room design or incur the expense of installing cables, Hyatt Regency Chicago was able to upgrade its guest-rooms so that its new locks can talk to INNCOM's new in-room RF network. This new wireless infrastructure will keep guests comfortable and keep the hotel operating more energy efficiently and secure."

"We're happy to work with a forward-thinking company like SAFLOK, who shares our common goal of pushing the envelope in terms of technology offerings," said Tom Feilen, Hyatt Regency

Chicago's Director of Engineering. "With this technological enhancement, we expect to see reduced energy costs that will result in an improved bottom line."

"SAFLOK and INNCOM are two technology innovators -- constantly seeking to improve upon our product offerings," Hirschy said. "We were happy to partner with such a dynamic provider to offer the ideal energy management solution to our customer."

INNCOM's Tavares concurred, saying: "We are pleased to continue our ongoing relationship with SAFLOK. Together we are helping hotels to be their very best in providing the exceptional service to their guests."

About Hyatt Regency Chicago | Hyatt Regency Chicago, the largest Hyatt property in the world, features 2,019 guestrooms, 228,000 square feet of meeting and event space, and six restaurants and lounges. The hotel is located at 151 East Wacker Drive, along Chicago's Riverwalk in the heart of downtown. Hyatt Regency Chicago borders the Magnificent Mile and is only blocks away from Chicago's premier business, cultural and shopping districts. For more information or reservations, visit www.chicagohyatt.com or call 312.565.1234.

About INNCOM International Inc. | Founded in 1986, INNCOM develops, manufactures, and markets advanced guestroom control systems for the global lodging industry. The company's product line ranges from programmable digital thermostats to fully integrated energy management, lighting control and communication systems. All INNCOM products are designed to enhance guest comfort, safety and satisfaction while increasing bottom line profits for property owners. INNCOM systems are installed in more than 750,000 guestrooms in many of the most prestigious hotels in 42 countries. www.inncom.com

About SAFLOK | SAFLOK has been a member of the Kaba Group since 2006. As a market innovator, SAFLOK has nearly 30 years of experience designing, manufacturing, and distributing electronic locks and systems. Its solutions are installed globally in the hospitality, lodging, multihousing, and commercial markets. SAFLOK is committed to delivering best-in-class solutions that help properties achieve improved operations and reduced costs. www.saflok.com

About Kaba Holding AG | Kaba is a globally active, publicly traded security corporation. With its "Total Access" strategy, the Kaba Group is specialized in integrated solutions for security, organization, and convenience at building and information access points. Kaba is also the world market's number-one provider of key blanks, key cutting and coding machines, transponder keys, and high-security locks. It is a leading provider of electronic access systems, locks, master key systems, hotel locking systems, security doors, and automatic doors. www.kaba.com

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Published: 2009-11-06 09:00:55